



Senior Life Insurance Needs & Health Questionnaire

A simple way to find out what type of life insurance you qualify for

1. Personal Information

Full Name:

Date of Birth: Age: Gender: ☐ Male ☐ Female

Phone Number: Email (optional):

2. Life Insurance Needs

What would you like this policy to help with?

- ☐ Final expenses (funeral, burial, cremation) ☐ Pay off debts (credit cards, loans)
- ☐ Leave money to family ☐ Income replacement for spouse
- ☐ Other:

How much coverage are you considering?

- ☐ \$5,000-\$10,000 ☐ \$10,000-\$25,000 ☐ \$25,000-\$50,000 ☐ Over \$50,000
- ☐ Not sure

What monthly premium range feels comfortable for you?

- ☐ \$25-\$50 ☐ \$51-\$75 ☐ \$76-\$100 ☐ Over \$100 ☐ Not sure

3. Tobacco Use

- ☐ I have never smoked or used tobacco products
- ☐ I have not smoked or used tobacco in the last 12 months
- ☐ I currently smoke or have smoked within the last 12 months



4. Health Screening Questions

- | | | |
|--|------------------------------|-----------------------------|
| - Heart attack or heart disease | ☐ Yes | ☐ No |
| - Stroke or mini-stroke (TIA) | ☐ Yes | ☐ No |
| - Congestive heart failure (CHF) | ☐ Yes | ☐ No |
| - Cancer (in the last 2 years) | ☐ Yes | ☐ No |
| - COPD, emphysema, or chronic lung condition | ☐ Yes | ☐ No |
| - Diabetes with complications | ☐ Yes | ☐ No |
| - Kidney disease or dialysis | ☐ Yes | ☐ No |
| - Liver disease or cirrhosis | ☐ Yes | ☐ No |
| - Alzheimer's or dementia | ☐ Yes | ☐ No |
| - HIV or AIDS | ☐ Yes | ☐ No |
| - Hospitalized in the past 12 months | ☐ Yes | ☐ No |
| - Currently use oxygen or in a wheelchair | ☐ Yes | ☐ No |

5. Prescription Medications

Do you currently take any prescription medications? ☐ Yes ☐ No

If yes, please list them below:

6. Beneficiary Information

Primary Beneficiary Name:		Relationship:	
Secondary Beneficiary (optional):		Relationship:	

Next Step:

After reviewing your answers, I'll show you which plans:

- You may qualify for based on your health
- Fit your budget
- Provide peace of mind to your family